

IDENTITY - INFLUENCE - IMPACT

Leading a successful team is a privilege and responsibility, but also requires vital skills. Carrying a management title, striving for a role in leadership or leading a team all require refining and expanding certain key attributes and skills. Fundamental Roots invites you to bring this dynamic development opportunity to your core & emerging leaders.

Fundamental Roots' Training Focus

Fundamental Roots' philosophy is that leadership skills are the ingredients to true team success and must be focused on three distinct areas: the leader's identity, influence, and impact.

Our training approach encourages self-reflection, we discuss the theoretical understanding of each skill and work together to identify practical application examples.

Program Description

Our leadership training is organized around three areas of focus:

- IDENTITY** - Cultivate your leadership identity
- INFLUENCE** - Influence others to perform at their best
- IMPACT** - Build a culture that creates an impact

Each topic is conducted in a one-on-one two-hour coaching session via video-conferencing:

Focus	Descriptor	Topics
IDENTITY Cultivate your leadership identity	Great leaders cultivate their skills through reflection and ongoing development. They leverage their strengths and improve upon their identified weaknesses.	<ul style="list-style-type: none"> * Managing assumptions & keeping a positive mindset * Paying attention: Active listening & situational awareness * A culture of candor: trust, honesty and transparency * The power of humility & grace * Leading and communicating with different personality styles * Overcoming defensiveness and fostering collaboration * Giving and receiving feedback * Motivating and creating ownership * Negotiating for better outcomes * Navigating change * Solving the puzzle of a problem
INFLUENCE Influence others to perform at their best	Effective leaders influence and inspire their teams to perform at their best and cultivate outside relationships to leverage the best possible outcomes.	
IMPACT Build a culture that creates an impact	Impactful leaders build a culture that fosters outstanding results. They skillfully navigate demands and challenges, while keeping individual and organizational goals at the forefront.	